

# 20 YEARS OF IMPROVING PERFORMANCE & HARNESSING THE POWER OF YOUR DATA



IRST WATCH

Once interfaced with your EMS data systems, FirstWatch enables automated, real-time data analysis, Dashboard and Mobile App Views – all based upon user-defined performance, operational, and quality measures! Currently deployed at nearly 500 agencies across the U.S. and Canada, FirstWatch is a highly customizable data visualization tool designed to save time, money, and precious human resources – all while providing enhanced situational awareness, improved operational effectiveness, and better outcomes. FirstWatch customers are supported by a team with more than 500 combined years of experience in public safety and public safety software.



# FirstWatch® Core Features

Harnessing the power of your data will improve your agency's performance and quality of patient care. Tap into the knowledge your data can provide with FirstWatch's multifaceted suite of real-time tools.



#### **Real-Time Data**

CAD, ePCR, ProQA, RMS, Lowcode, Billing, or Hospital ED Data at your fingertips



#### **Improve Performance**

Monitor KPI's and adherence to patient care protocols for improved patient care



#### **Early Event Detection**

Alerts for early signs of chemical, radioactive, or occurring epidemics or pandemics



#### **Dashboards**

Quickly see the status of any dataset - take action in real-time



#### **Easy Implementation**

Easy to install, reliable and secure



#### **Situational Awareness**

Early recognition of suspicious activity, crime trends, arson patterns or activity around high-threat facilities

# FirstWatch® Enhancement System Modules



#### **FirstPass**

Automated real-time quality improvement and protocol compliance



#### **Online Compliance Utility (OCU)**

Simplify and manage contract compliance for exceptions and exemptions reporting



#### **Hospital Status Dashboard**

Track how many units are en route to, or at multiple hospital facilities



#### **Transfer of Care (TOC)**

Track patient handoff to monitor and improve destination times



#### **Performance Plus**

Monitor performance by individual, unit, shift, station etc.



#### **Data Mover**

Transfer data from FirstWatch to other applications or stakeholders



# Fire Operations Analytics Module (FOAM)

Helps with fire accreditation (CFAI)



#### **Demand Analysis**

Download select views of demand and consumption data into an Excel spreadsheet



#### **Billing Analytics Module (BAM)**

Automated views of cash collections, average patient charge, or unbilled claims



#### Reports

User defined parameters against data from within the FirstWatch system

# **Stand-Alone Products**



#### Academy Analytics™

Improving system awareness and performance through real-time ProQA data analysis



#### Resource Planner™

Optimizes schedules to improve crew satisfaction and productivity

# **Upcoming Conferences**

# Join Us

We will be at the following upcoming conferences and would love to see you. If you would like to schedule time to meet with us one-on-one at any of these conferences, please contact: Jenny Abercrombie, Marketing Coordinator at jabercrombie@firstwatch.net.

APR **24** 2019

#### Navigator2019

April 24-26 | National Harbor, MD

MAY 29 2019

#### EMS Pro Expo 2019

May 29 – June 1 | Mashantucket, CT

APR 30 2019

#### **EMSAAC** Conference

April 30 - May 1 | Fish Camp, CA

JUN **05** 2019

#### abc360<sup>®</sup> Conference

June 5-6 | Clearwater, FL

MAY 07 2019

#### **ZOLL SUMMIT**

May 7-9 | Denver, CO

JUN 08 2019

#### **Metropolitan Fire Chiefs Conference 2019**

June 8-14 | Edmonton, AB

MAY 19 2019

#### **International CAD Consortium (ICC)**

May 19-23 | Virginia Beach, VA

JUN 12 2019

# Paramedic Chiefs of Canada Leadership Summit 2019 (PCC)

June 12-14 | Charlottetown, Prince Edward Island

MAY 19 2019

#### **CFED West**

May 19-24 | Indian Wells, CA

JUL **22** 2019

#### Pinnacle / FirstWatch User Group)

July 22-26 | Orlando, FL

# Recent Awards & Media Coverage







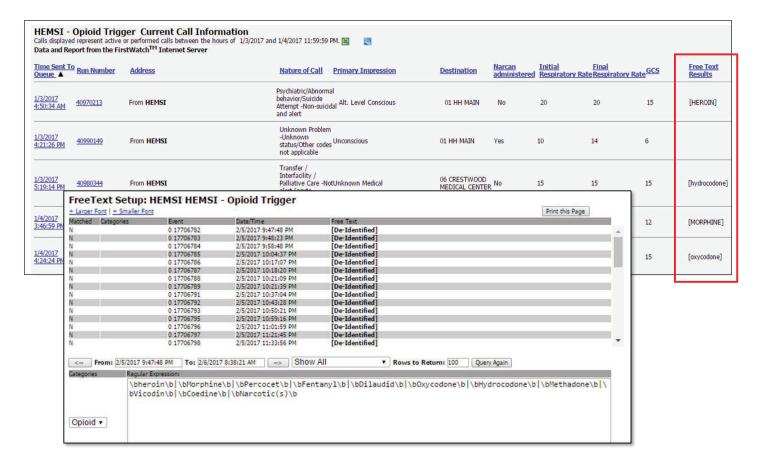


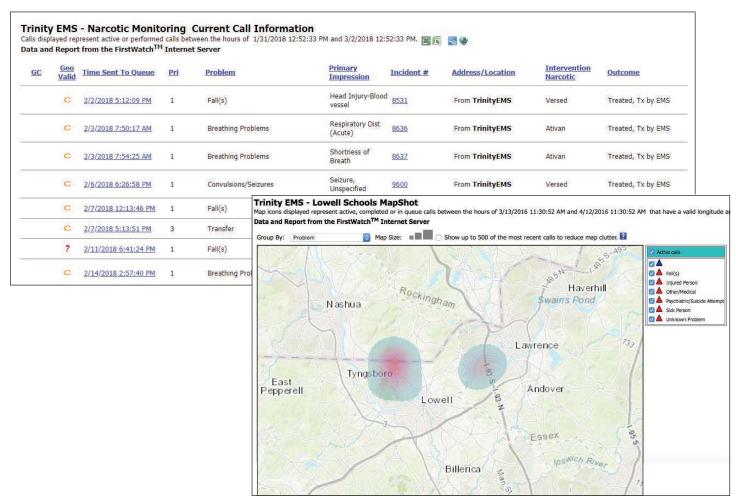




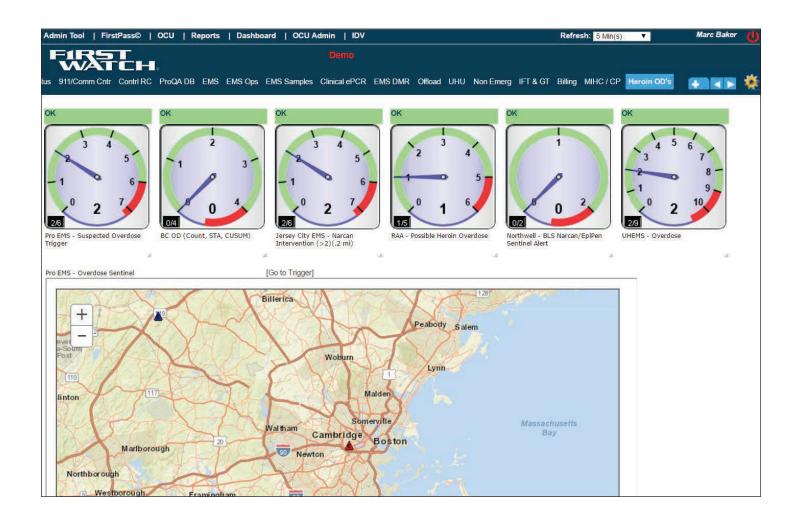


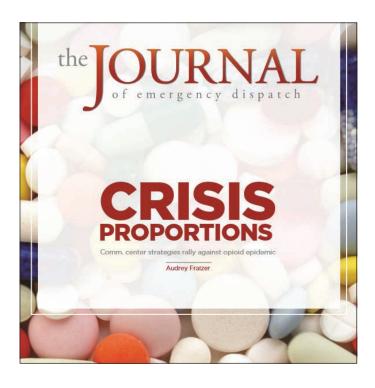
# **Real-Time Tracking of Opiates Overdoses**





# **Real-Time Tracking of Opiates Overdoses**





#### IAED March/April 2017 Issue

# Crisis Proportions: Comm center strategies rally against opioid epidemic

Surveillance and multi-agency cooperation using and sharing CAD and electronic patient care reporting (ePCR) data is a strategy with the persistence to escalate the war against opioid abuse.

This article features FirstWatch customers like RAA, VA and ProEMS, MA who both use FirstWatch to track potential opioid-related calls by searching ePCRs for terms such as "Narcan" or "heroin". Read the full article here:

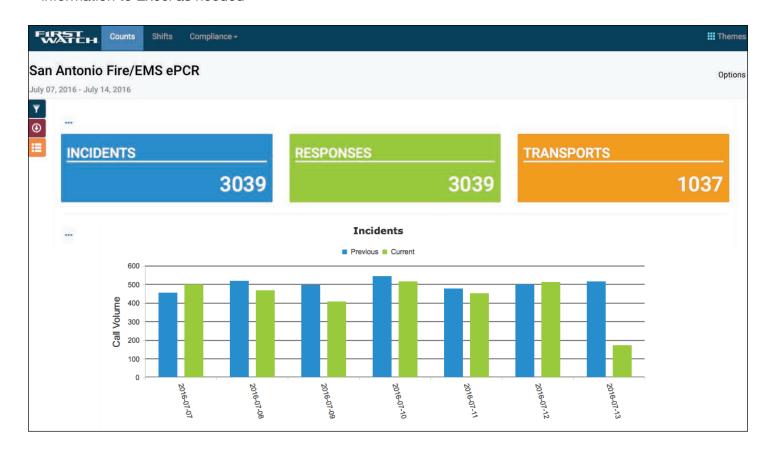
https://iaedjournal.org/crisis-proportions/

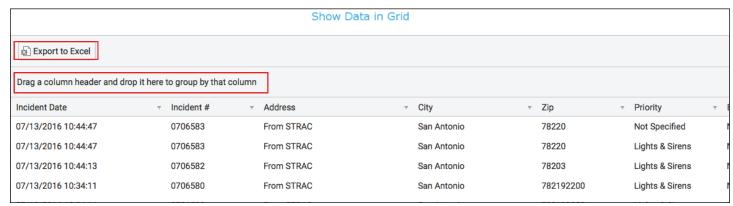
# **NEW: Interactive Data Visualization Tool (IDV)**

**IN DEVELOPMENT**: Our NEW Interactive Data Visualization Tool (IDV) is a modernized look and feel that allows users to interact with the data that has been configured for a particular trigger. The end user is able to view or filter based upon the desired data elements:

- Ability to save customer filters or settings
- Volume and Response Compliance Interval breakdown by: selectable data ranges (up to 5 years), demographically, day of week/hour of day, station, company, shift, and battalion unit
- · Grouping data and comparing by previous day, month or year
- Flexibility in visual display allows user to change the display that is right for them
- Ability to view data in grid that allows the end user to modify the order or select the columns to display or apply custom filters and then export this information to Excel as needed

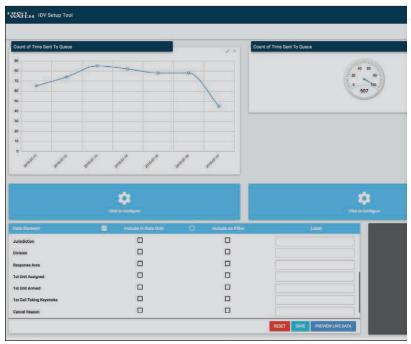


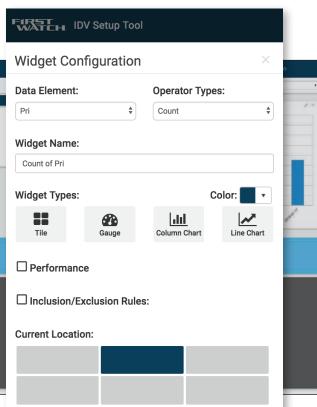




# **NEW: Interactive Data Visualization Tool (IDV)**

**NEW** Custom Set-up Tool to Customize your IDV views

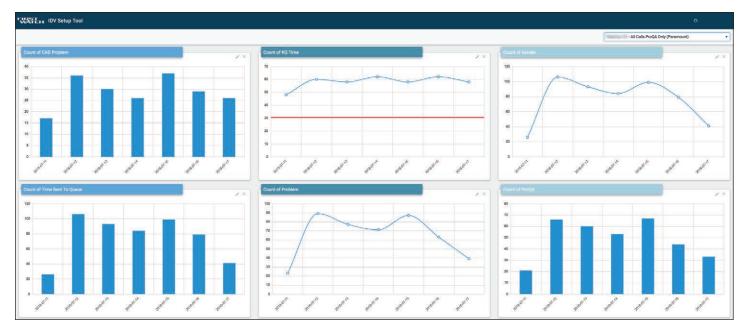




#### **Custom Preview 1**



#### **Custom Preview 2**

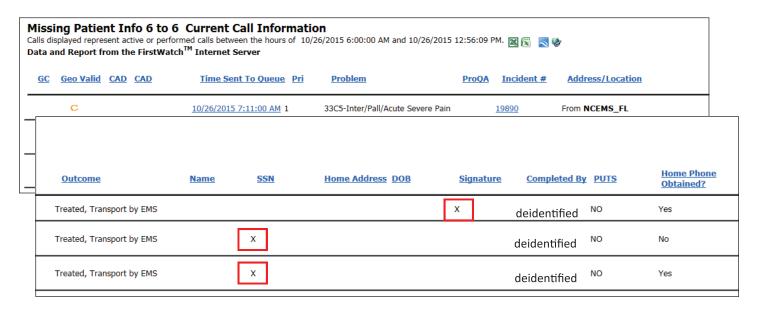


# **Improve Billing with FirstWatch**

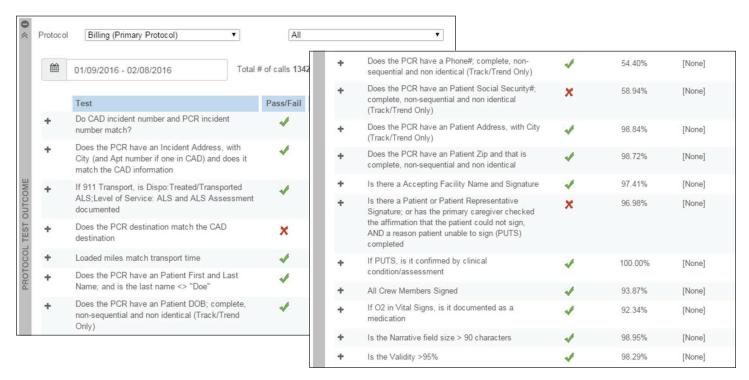


#### **Catch Missing Info in Real-Time**

Nature Coast EMS, FL uses FirstWatch to alert their staff when an ePCR is incomplete, in near real-time. PCR's in which the patient was transported and there is a missing Patient Name (Unknown, Unknown), Social Security Number (000-00-0000), Home Address (Null) or Missing Patient Signature appear in this trigger. The missing data is indicated by an "X" in the corresponding column. Information is captured before crews end their shift, allowing supervisors to see the issue and take action the same day.



Metro Atlanta Ambulance Service, GA uses our QA/QI tool FirstPass to measure their billing protocol compliance. Not only can they see in near real-time ePCR's that are missing key data elements like Name or SSN, but they can also see the percentage of time that data element is accurately captured by the entire system.

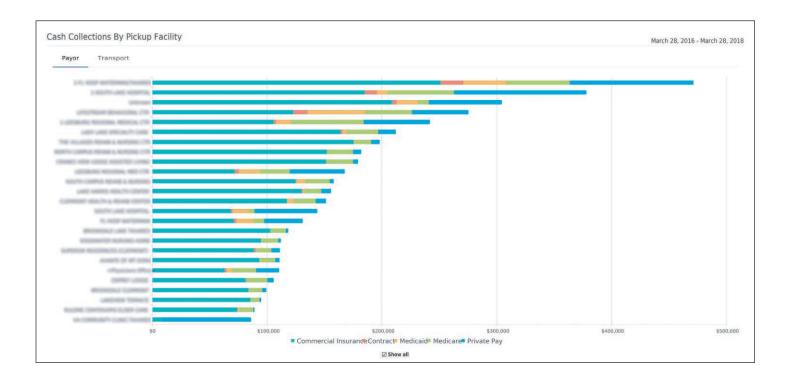


# **Billing Analytics Module (BAM)**



Our **NEW** Interactive Billing Dashboard is now available! Ask us how you can become a customer development partner.

- Billing Summary view of Cash Collections, Billed Total, Gross Billing per Transport, and Unbilled Total
- Billing views by Transport Type, Transport Mix, Charge Occurrence, and Miles per Transport
- · Cash Collections by Payer Source and by Facility





# **HOT Trigger Examples**

# **Frequent Patients / Hot Spots**

Geo /alid CAD	Time Sent To Queue Box	C# First Name	<u>Last Name</u>	Count of Duplicates	To
✓	2/5/2017 11:44:22 PM	[Deidentified]	[Deidentified]	3	7
1	2/5/2017 11:53:26 PM	[Deidentified]	[Deidentified]	11	7
<b>√</b>	2/5/2017 11:53:26 PM	[Deidentified]	[Deidentified]	11	7
<b>√</b>	2/5/2017 11:56:35 PM	[Deidentified]	[Deidentified]	1	4
√·	2/6/2017 12:01:44 AM	[Deidentified]	[Deidentified]	4	2
✓	2/6/2017 1:28:51 AM	[Deidentified]	[Deidentified]	3	0
✓	2/6/2017 1:59:52 AM	[Deidentified]	[Deidentified]	1	0
V	2/6/2017 2:19:14 AM	[Deidentified]	[Deidentified]	14	21

1.5. (1)		nbsubscriber.t									
Prehospital Patient Care Report Previous Patient Past Year Same DOB											
INC_DT	Incident ID	Primary Impression	First Name	La							
01/18/2017 03:37:30	6936150	Altered Mental Status	DE-IDENTIFIED	DE							
12/26/2016 14:02 59	6826400	Diabetic Symptoms (Hypoglycemia)	DE-IDENTIFIED	DE							
12/.8/2016 07:03:56	6794038	Diabetic Symptoms (Hypoglycemia)	DE-IDENTIFIED	DE							
12/14/2016 09:55:35	6781013	Diabetic Symptoms (Hypoglycemia)	DE-IDENTIFIED	DE							
12/07/2016 09:24:36	6754275	Diabetic Symptoms (Hypoglycemia)	DE-IDENTIFIED	DE							
12/02/2016 10:36:07	6733310	Diabetic Symptoms (Hypoglycemia)	DE-IDENTIFIED	DE							
11/08/2016 02:39:46	6646629	Diabetic Symptoms (Hypoglycemia)	DE-IDENTIFIED	DE							
10/31/2016 14:06:33	6618639	Diabetic Symptoms (Hypoglycemia)	DE-IDENTIFIED	DE							
10/09/2016 01:23:27	6538038	Diabetic Symptoms (Hypoglycemia)	DE-IDENTIFIED	DE							
09/09/2016 10:37:44	6425159	Diabetic Symptoms (Hypoglycemia)	DE-IDENTIFIED	DE							
08/24/2016 13:58:16	6365585	Altered Mental Status	DE-IDENTIFIED	DE							
08/19/2016 03:15:14	6345784	Diabetic Symptoms (Hypoglycemia)	DE-IDENTIFIED	DE							

# **Critical / Special Incidents**

#### **AHEMS - Critical Incidents Current Call Information**

Calls displayed represent active or performed calls between the hours of 1/1/2017 and 2/6/2017 11:59:59 PM. 

Data and Report from the FirstWatch<sup>TM</sup> Internet Server

~

INFO: MATCHING PROBLEM TYPES: 07 Burns / Explosions 14 Drowning / Diving / SCUBA 22 Industrial / Machine Accid. 27 Stab/ Gunshot / Penetrating AND MATCHING DETERMINANTS: 7% 14C% 14D% 14E% 22% 27B% 27D% OR 4 OR MORE UNITS ARE ON SCENE OR HAS BRAIN MATTER IN THE PCR NARRATIVE OR PCR HAS PT AGE <= 18 WITH PRIMARY/SECONDARY IMPRESSION OF CARDIAC ARREST. EXCLUDES: TEST, MIS-ASSIGNED, DUPLICATE CALLS AND PRIORITY 99 CALLS, SEA ALS Special Event Ded., SEA ALS Special Event Nondedic

<u>Geo</u> <u>Valid</u>	<u>ePCR</u>	Time Sent To Queue	<u> Pri</u>	Problem	ProQA	Incident #	Address/Location
V	1	1/1/2017 3:31:32 PM	10	27 Stab/ Gunshot / Penetrating	27D04Y	010117-0255	From AHEMS
<b>√</b>	1	1/1/2017 8:52:26 PM	10	27 Stab/ Gunshot / Penetrating	27D02X	010117-0340	From AHEMS
✓	1	1/1/2017 8:52:26 PM	10	27 Stab/ Gunshot / Penetrating	27D02X	010117-0340	From AHEMS
1		1/7/2017 11:28:26 AM	15	FS Fire Standby		010717-0163	From AHEMS
✓	1	1/13/2017 5:42:40 AM	10	27 Stab/ Gunshot / Penetrating	27D04G	011317-0056	From AHEMS
✓	1	1/14/2017 9:10:22 AM	10	27 Stab/ Gunshot / Penetrating	27D05G	011417-0099	From AHEMS
1	1	1/14/2017 9:10:22 AM	10	27 Stab/ Gunshot / Penetrating	27D05G	011417-0099	From AHEMS
1	1	1/14/2017 9:10:22 AM	10	27 Stab/ Gunshot / Penetrating	27D05G	011417-0099	From AHEMS



# **Hospital Status Dashboard & TOC**



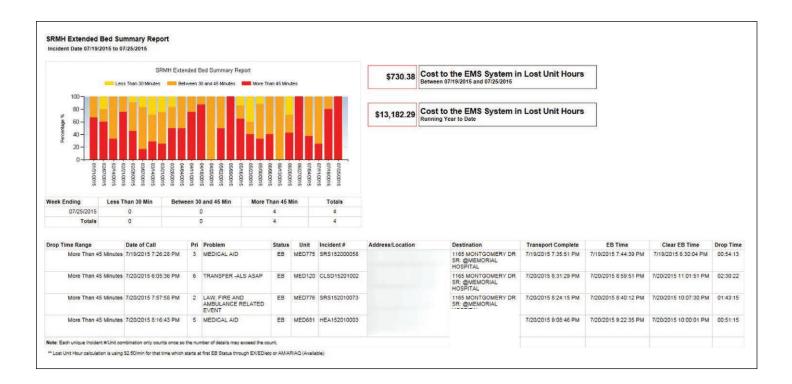
The **Hospital Transport Status Dashboard** lists each primary hospital in the area, showing how many units are currently en route to, or at each facility. Additionally, the dashboard provides: count of units transporting to and arrived at each hospital, average elapsed time and maximum time at hospital, visual warnings by hospital, pre-defined counts and time thresholds, summary and detailed view of each hospital, custom sorting by hospital - allowing each hospital to see transports and times.

Southwest Zone Hospitals	Enroute	Arrived	Elapsed - Avg	Elapsed - Max
INLAND VALLEY REGIONAL MEDICAL CENTER	0	1	22:59	22:59
LOMA LINDA UNIVERSITY MEDICAL CENTER -	0	3	13:11	19:49
MENIFEE VALLEY MEDICAL CENTER	0	0		
RANCHO SPRINGS MEDICAL CENTER	0	0		
TEMECULA VALLEY HOSPITAL	0	1	25:04	25:04
Hemet/Pass Zone Hospitals	Enroute	Arrived	Elapsed - Avg	Elapsed - Max
HEMET VALLEY MEDICAL CENTER	0	1	35:35	35:35
SAN GORGONIO MEMORIAL HOSPITAL	0	0		
Desert Zone Hospitals	Enroute	Arrived	Elapsed - Avg	Elapsed - Max
DESERT REGIONAL MEDICAL CENTER	0	0		
EISENHOWER MEDICAL CENTER	0	0		
JOHN F. KENNEDY MEMORIAL HOSPITAL	0	0		
Northwest Zone Hospitals	Enroute	Arrived	Elapsed - Avg	Elapsed - Max
CORONA REGIONAL MEDICAL CENTER	0	0		
ETS	1	0		
KAISER HOSPITAL - RIVERSIDE	0	0		
PARKVIEW COMMUNITY HOSPITAL	0	0		
RIVERSIDE COMMUNITY HOSPITAL	0	4	22:12	35:45
Central Zone Hospitals	Enroute	Arrived	Elapsed - Avg	Elapsed - Max
MORENO VALLEY COMMUNITY HOSPITAL - LAISER	0	0		
RIVERSIDE COUNTY REGIONAL MEDICAL CENTER	0	0		
Out of Area Hospitals	Enroute	Arrived	Elapsed - Avg	Elapsed - Max
ARROWHEAD REGIONAL MEDICAL CENTER	0	0		

Available as an add-on feature to the Hospital Status Transport Dashboard, the Transfer of Care module is a web enabled system that records and tracks the transfer and acceptance of a patient to the Emergency Department. In addition to capturing the date and time stamp for the transfer of care at each facility, the TOC tool can be configured to capture delay reasons over a user defined threshold.

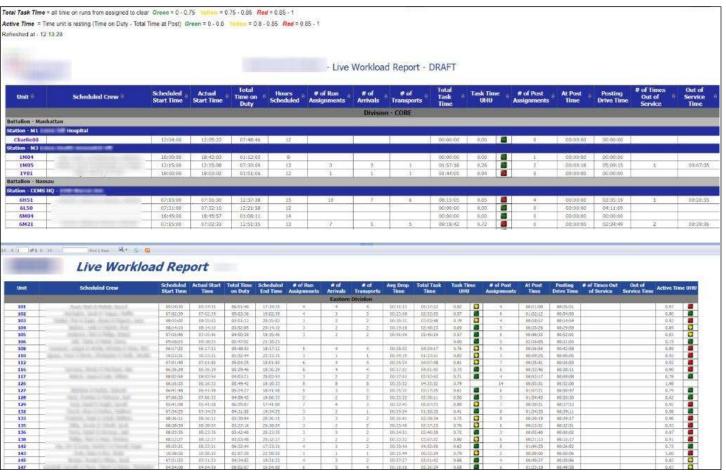
Agency AMR_RC	Unit 8437		Enroute 7/17/2018 8:48:17 AM	(Elapsed) 01:35	Arrived		Problem/Nature 1A1 ABD_PN
TS - 9990	County F	arm Rd	, Riverside, CA				
Agency AMR_RC	Unit 4115		Enroute 7/17/2018 8:19:39 AM	(Elapsed) 30:13	Arrived		Problem/Nature 5150 HOLD
EMET VAI	LEY MEDI	ICAL CE	NTER - 1117 E. DEVO	NSHIRE AVE	, HEMET, CA		
Agency AMR_RC	Unit 5502	TOC	Enroute 7/17/2018 8:00:24 AM	(Elapsed) 11:46	Arrived 7/17/2018 8:12:10 AM	(Elapsed) 37:42	Problem/Nature 12D2 SEIZ_MULTI SEIZ
ILAND VA	LLEY REG	IONAL	MEDICAL CENTER - 36-	485 INLAND	VALLEY DRIVE, WILD	OMAR, CA	
Agency AMR_RC	Unit 4460	TOC	Enroute 7/17/2018 8:06:28 AM	(Elapsed) 18:18	Arrived 7/17/2018 8:24:46 AM	(Elapsed) 25:06	Problem/Nature 30B1 TRAUMA_DANG BODY AREA
OMA LIND	A UNIVER	SITY MI	EDICAL CENTER - MUR	RIETA - 280	62 Baxter Rd, Murrie	ta, CA	
Agency	Unit		Enroute	(Elapsed)			Problem/Nature
AMR_RC	4440	TOC	7/17/2018 8:15:54 AM	12:02	7/17/2018 8:27:56 AM		SICK PERSON_26
AMR_RC	4428	TOC	7/17/2018 8:19:09 AM	16:51	7/17/2018 8:36:00 AM		UNKNOWN MEDICAL ASSISTANCE_3
AMR_RC	4443	тос	7/17/2018 8:19:23 AM	20:23	7/17/2018 8:39:46 AM	10:06	26B1 SICK_UNK
The state of the s		TY HOS	PITAL - 4445 MAGNOL			2000	
Agency	Unit		Enroute	(Elapsed)			Problem/Nature
AMR_RC	3334	TOC	7/17/2018 8:25:41 AM	04:55	7/17/2018 8:30:36 AM		SICK PERSON_26
AMR_RC	3338	TOC	7/17/2018 8:17:52 AM	23:02	7/17/2018 8:40:54 AM		HEADACHE_18
AMR_RC	3359	TOC	7/17/2018 8:00:55 AM	17:47	7/17/2018 8:18:42 AM		23C2 OVERDOSE_ABN BREATHING
AMR_RC	3316	TOC	7/17/2018 7:58:13 AM	13:47	7/17/2018 8:12:00 AM	37:52	FALLS_17

# **Report Example: Extended Bed Summary**



# **Fatigue Reporting**





# Performance by Individual, by Unit, or Shift



FirstWatch Performance Plus is an enhancement module to existing FirstWatch standard Performance Triggers. While standard Performance Triggers are great at providing the overall compliance perspective, they do not provide compliance monitoring at the various individual or specific component levels. For example, standard Performance Triggers can monitor overall Priority 1 calls processed within 45 seconds, ninety percent of the time. However, they cannot measure or monitor the individual Call-Taker's performance against the same standard (John Smith's performance).

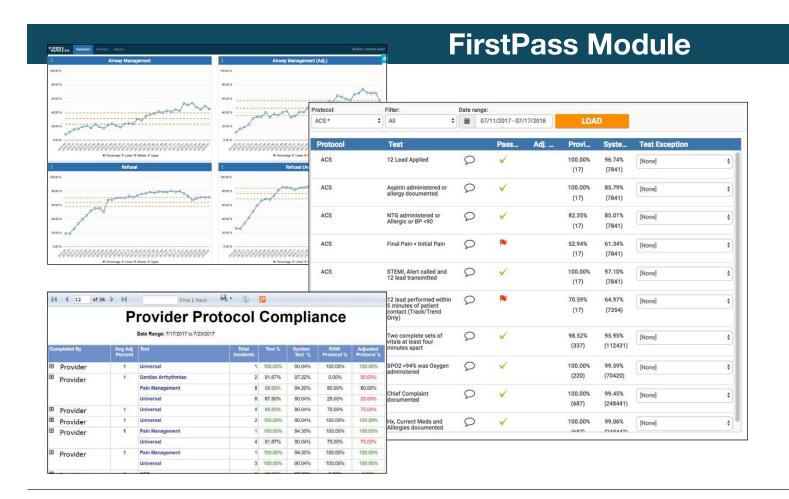
The Performance Plus module is designed to do just that, by analyzing both the overall and the specific components that make up the overall compliance. By automating these performance measures, it increases situational awareness and early detection of potential problem areas, which in turn allows for early mitigation – resulting in improved performance, compliance, and operational efficiencies. Real-time alerts on individual performance keep your finger on the pulse of performance in your agency.

- Hospital Drop I Current = Data between the hours View: ☑ Current ☑ MTD ☑ Last	of 12/1/2015	12:20:41 AM	and 12/1/20	15 12:20			nload to Excel;	K								
		Cı	urrent		MTD			Last Month			Last 30 Days			YTD		
Individual Performance	Total	Out of Compliance	Compliance %	Avg Time	Total	Out of Compliance	Compliance %		Out of Compliance	Compliance %		Out of Compliance	Compliance %		Out of Compliance	
	1	0	100.00	00:00:28	1	0	100.00	155	107	30.97	155	107	30.97	1512	1038	
	8	2	75.00	00:22:24	8	2	75.00	301	147	51.16	301	147	51.16	3990	2075	
	7	3	57,14	00:32:09	7	3	57.14	382	226		15075-4375	224	41.36	4632	2792	
	4	2	50.00	00:40:20	4	2	50.00	138	89		142	91	35.92	1501	1106	
	18	9	50.00	00:34:08	20	11	45.00	1313	962	26.73	1314	963	26.71	13998	10244	
	6	3	50.00	00:36:31	6	3	50.00	414	206	50.24	413	203	50.85	4184	2342	
- Hospital Drop	87	52	40.23	00:37:28	90	55	38.89	5910	3886	100000000000000000000000000000000000000	5894	3885	34.09	65122	43803	
	11	7	36,36	00:43:28	11	7	36.36	769	497		765	498	34.90	8364	5362	
	19	14	26.32	00:44:19	19	14	26.32	1181	879	25.57	1184	884	25.34	12973	9822	
	9	8	11.11	00:40:50	9	8	11.11	674	396	41.25	668	396	40.72	7370	4839	
	0	0	) <del></del>	00:00:00	0	0	595	170	121	28.82	161	115	28.57	1804	1261	
	1	1	0.00	01:19:34	2	2	0.00	172	138	19.77	168	136	19.05	2086	1592	
	2	2	0.00	00:33:03	2	2	0.00	146	68	53.42	147	70	52.38	1702	781	
	1	1	0.00	00:32:24	1	1	0.00	95	50	47.37	94	51	45.74	1006	549	

## **Example Performance Plus Triggers:**

- Call processing times performance by individual call taker
- Dispatch assignment performance by individual dispatcher
- Total call processing performance performance by individual
- Call-taker/dispatcher performance by priority

- Call-taker call completeness/accuracy
- Geovalidation by call-taker
- Call-taker overides
- 1st unit assignment accuracy
- Unit/crew times performance by unit, by station, by battalion, and individual



# A look at FirstPass® by the Numbers...

91<sub>+</sub>
Live Sites (Plus 30

in process)

St. Charles County

**Ambulance District** 

(SCCAD)

13.4 Million +

> Records Processed

> > Registration

accepted

processed

**570**+

**Protocols** 

3,290+

**Tests** 

released at

**NAEMSP** 

#### 3<sup>1</sup>/<sub>2</sub> years in research and development •••••• 6/2010 Additional 7/2011 11/2011 1/2014 development Started developing **Initial SCCAD FirstPass FirstPass** customers FirstPass with records **Trademark** Version 1

# **FirstPass Module**

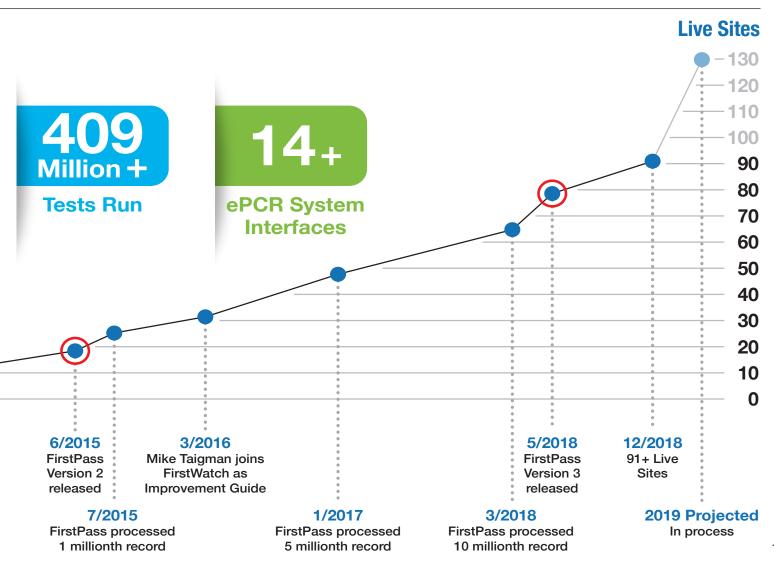


#### **Automates Performance Improvement**

# Know how your system is performing on the things that matter most in near real-time

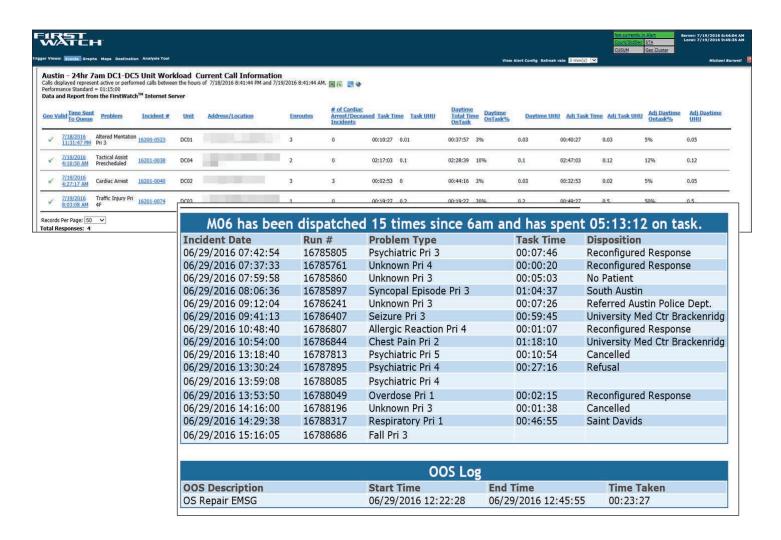
The NEW FirstPass Dashboard includes a customizable display of a tiled summary of where your calls are in your FirstPass queues, and Statistical Process Control (SPC) charts for each of your system's Protocols.

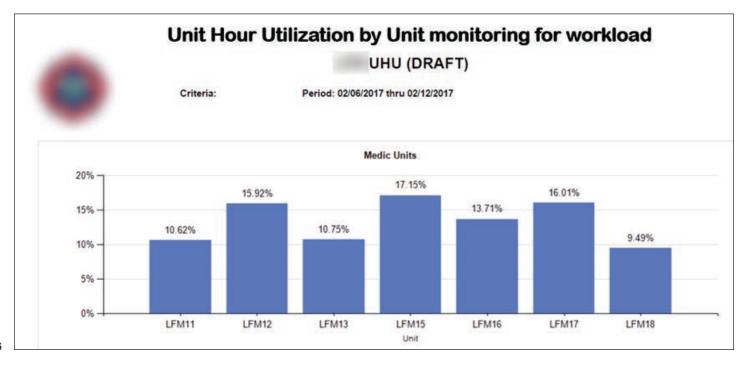
- Real-time Automated Performance Improvement Use one tool to monitor Protocol compliance, documentation, and improvement success
- Measure Protocol Compliance Prioritize and monitor the protocols that are most important to your system
- Enhance Documentation Quality Real-time review of completion of required ePCR fields
- Provide Meaningful Feedback Ask questions and provide medics with feedback before they end their shift
- Save Time & Resources Let the computer do the work and save the human for what is most important
- Monitor Medic Performance Track individual performance to overall system objectives



# **Workload Monitoring**

Make informed, real-time decisions when sending your crews on calls based on their current total task time for that shift.



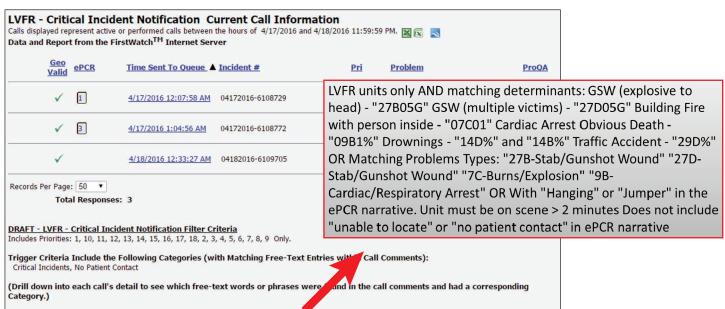


# **Telecommunicator & Provider Wellness**

#### **Critical Incident Notification**

Allina Health EMS uses their Critical Incidents trigger to alert their Chaplain in real-time.





## **Workforce Safety**

Northwell - Workforce Safety Current Call Information  Calls displayed represent active or performed calls between the hours of 4/1/2016 and 4/18/2016 11:59:59  Data and Report from the FirstWatch <sup>TM</sup> Internet Server								
Geo Valid	Time Sent To Queue ▲	<u>Pri</u>	Problem	Incident #				
	4/2/2016 10:52:17 AM	204	Workforce Safety	04022016-0002				
	4/5/2016 5:58:03 PM	204	Workforce Safety	04052016-0006				
	4/6/2016 6:54:42 PM	204	Workforce Safety	04062016-0007				
	4/7/2016 5:24:22 PM	204	Workforce Safety	04072016-0008				
	4/11/2016 5:45:10 PM	204	Workforce Safety	<u>042914</u>				

Other Information: LVFR units only AND matching determinants: GSW (explosive to head) - "27B05G" GSW (multiple victims) - "27D05G" Building Fire with person inside - "07C01" Cardiac Arrest Obvious Death - "09B1%" Drownings - "14D%" and "14B%" Traffic Accident - "29D%" OR Matching Problems Types: "27B-Stab/Gunshot Wound" "27D-Stab/Gunshot Wound" "7C-Burns/Explosion" "9B-Cardiac/Respiratory Arrest" OR With "Hanging" or "Jumper" in the ePCR

narrative. Unit must be on scene > 2 minutes Does not include "unable to locate" or "no patient contact" in ePCR narrative

# **Online Compliance Utility (OCU)**



The Online Compliance Utility (OCU) module is a web-enabled collaboration tool for use by Providers and Authorities to simplify and manage contract compliance for exceptions and exemption reporting. The web-based FirstWatch add-on tool provides interactive gueues with a consistent "look and feel" for both the provider and the authority, allowing for online review and adjudication of late runs based on agreed upon business rules. Once business rules for call processing have been agreed upon. FirstWatch secures any changes to those rules unless agreed upon by both active participants (Authority and Provider). OCU is capable of capturing late response analysis, evaluating complex business logic, supporting documentation attachments and auto generated reporting output.

WATCH Dashboa		OCU Reports									
rime County	00	00157902 ^									
Late - Review		Date/Time~	Incident Number	Address/Location	Area	Pri	STD	Response	Overage	Status	Ow
Late - Submitted for		7/16/2018 5:43:58 PM	0000157902	tor.	ST SHALL SHOWING	Priority 1	719	723	4	Review	
Late - Completed											
Late - Corrected		7/14/2018 11:56:08 PM	0000157682	from Sommerty-measure	Nichol Company	Priority 1	719	779	60	Multi Reference	
Compliant	0	7/14/2018 11:17:56 PM	0000157676	100	-	Priority 1	719	1104	385	Review	
Compliant - Review		7/14/2018 11:17:16		-		20		100001	220		
Compliant - Submitte		РМ	0000157675			Priority 1	719	1076	357	Review	
Compliant - Completed		7/14/2018 10:17:20 PM	0000157668	Team (	27 Tany C 1686	Priority 3 Scheduled	0	2370	2370	Review	
Compliant - Corrected		7/14/2018 7:51:25 PM	0000157649	Total Sommer Springer		Priority 1	719	1691	972	Verify Area	
«		7/14/2018 3:13:53 PM	0000157610	Tax Democratica	57 Stone   1689	Priority 3 Unscheduled	3599	3964	365	Review	
	0	7/14/2018 12:03:17 PM	0000157584	Trans	Million Tomorrow	Priority 1	719	774	55	Review	
	0	7/14/2018 10:16:16 AM	0000157571			Priority 1	719	752	33	Verify Area	
	0	7/13/2018 8:58:00 PM	0000157508			Priority 1	719	2001	1282	Verify Area	
	0	7/13/2018 7:14:45 PM	0000157498	No.	ST State "Teamments	Priority 1	719	795	76	Review	
		7/13/2018 6:18:14 PM	0000157488			Priority 1	719	1525	806	Verify Area	ı
		7/13/2018 5:24:23 PM	0000157484	100	N Stee Teamore	Priority 1	719	980	261	Multi Reference	

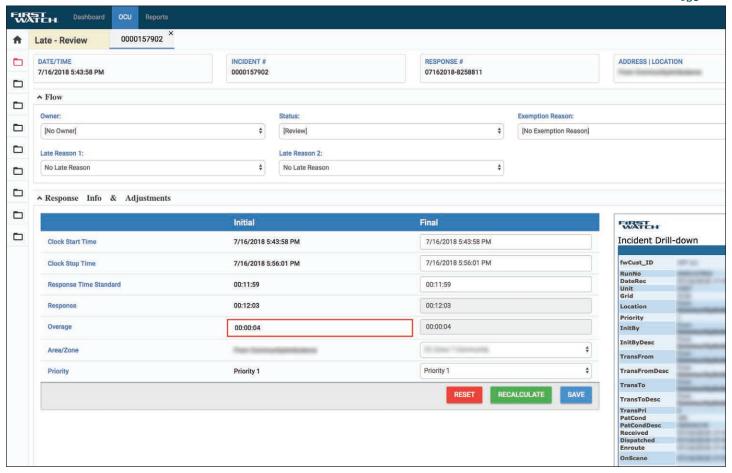
## **OCU Module Capabilities:**

- The OCU module is capable of capturing late response data, supporting documentation and attachments, and provides flexibility for staff input.
- · Records being initially placed in a presumptively "Late Call" category (queue) can be submitted for exception or exemption consideration once supporting information is supplied.
- A decision, based on the agreed upon protocols, can then be made with the OCU offering the ability to document the approval, denial or the request for further information. The OCU module also supplies the means for appealing any such decision.
- The Online Compliance Utility module is a "near real-time" software tool that offers up-to-date compliance percentages, etc., precluding the more conventional "end of month" system analysis and reports.
- With the OCU module comes the output of monthly compliance reporting, documenting performance standards, penalties and fines as defined by the agency.

Important to note: As a neutral third-party, FirstWatch will only implement the OCU business rules as agreed upon by the Authority and Provider. FirstWatch secures any changes to those rules unless agreed upon by both active 18 participants (Authority and Provider). This allows for transparency and collaboration between all involved parties.

# **Online Compliance Utility (OCU)**





## **OCU Key Benefits:**

- · Real-time access to calls outside defined standards
- Web-enabled, late run call analysis completed anywhere
- Simple, universal tool designed for both Authority and Provider
- Automated rules designed to simplify and streamline the process
- 3rd party transparency
- Save time, money and resources
- · A suite of OCU reports

has truly revolutionized our ambulance response compliance program."

"Before we implemented our FirstWatch OCU, I would spend 20-30 hours every month processing the late responses and exemption requests which included manually verifying the call information and personally calculating the penalty amounts by ambulance zone and then individually generating 10 invoices that were delivered via U.S. mail. Due to the time commitment, we were often 30-45 days behind in completing the process and getting the invoices sent out. Now, with OCU, I spend an hour or two a few times a month to go through the current late responses and exemption requests. FirstWatch generates the invoices and they are emailed to providers directly, which has reduced our invoicing process as much as 45 days. FirstWatch OCU has truly revolutionized our ambulance response compliance program."

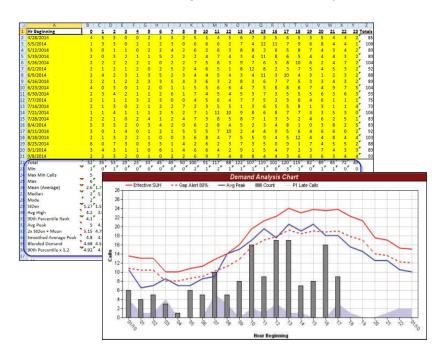
- Steve Carroll, EMS Administrator, Ventura County, CA

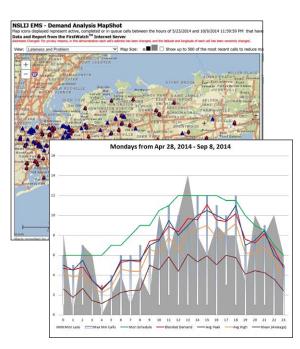
# **Demand, Consumption, and Analysis**



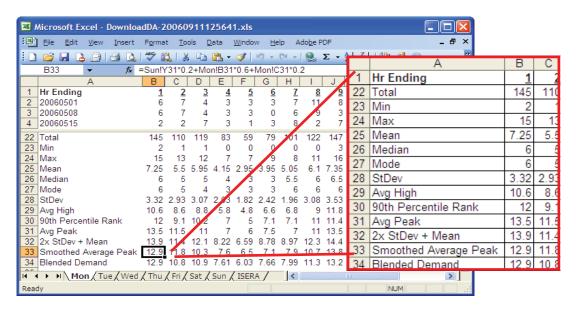
One of the many challenges faced by agencies is making the most effective use of the resources they have available. A common way to forecast needs for staffing, scheduling and resource deployment is to analyze historical patterns of demand for service, both by day of week and hour of day and geographically. This time proven approach is referred to as "Demand Analysis."

Variations of this approach have been used for more than 20 years all around the world. In the past, the process of compiling and creating a complete temporal and geographic Demand Analysis was tedious, time-consuming, and too often, very manual.



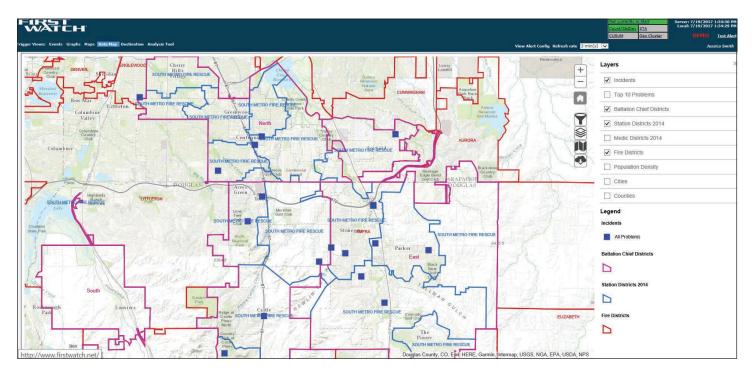


FirstWatch has created a real time, dynamically updated and calculated Demand Analysis Module which offers views of select customer data. The Demand Analysis calculations in the data can be downloaded into an Excel spreadsheet, with all formulas intact. We're working to enhance the Demand Analysis module by adding a Demand Consumption-based approach, as well as addressing geographical demands by creating up-to-the minute problem/solution maps for each hour of the day and each day of the week and/or other user-defined intervals.

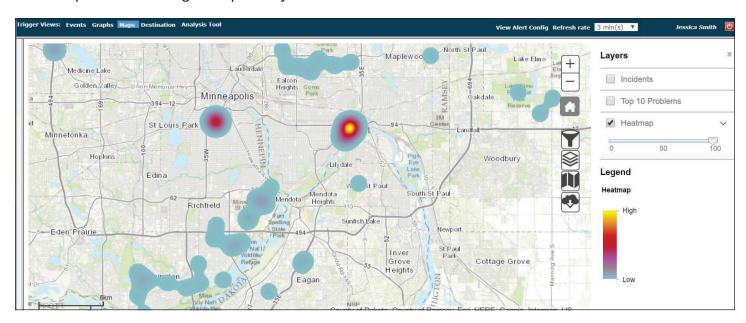


# **NEW: Mapping Features**

Toggle on/off to layer different mapping components such as Battalion Chief Districts, Station Districts, Fire Districts, Population Density, Cities and Counties. Display calls by Top 10 Problems in order to see what/where your most common calls are happening.



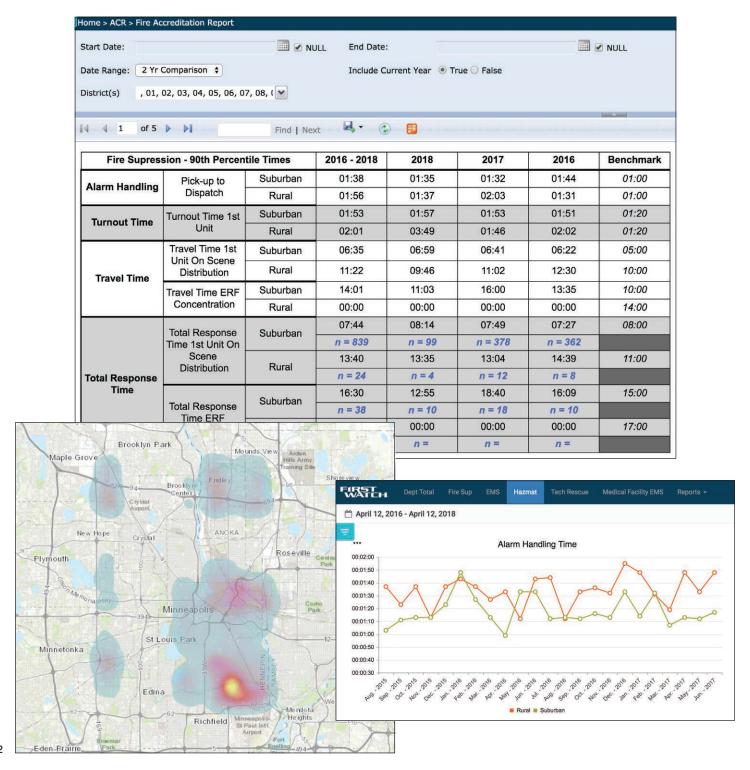
Heat maps with a sliding transparency scale



# Fire Operations Analytics Module (FOAM)



- The Fire Operations and Analytics Module provides fully automated and dynamic reporting of your Fire Department's Operational Metrics and Key Performance Indicators.
- Full integration with your Department's Standards of Cover and Strategic Planning Documents.
- Provides GIS/Mapping display capabilities to illustrate community risks, demands and coverage.
- Data is integrated into a true Quality Improvement framework that tracks performance over time and identifies trends that require attention.
- Suite of dynamically updated and auto-distributed reports on operational performance factors including turnout and travel times and demand for services.



# **Academy Analytics™ for ProQA Data**



# With Academy Analytics you can:

- Monitor your center's ProQA performance, in near real-time, from anywhere!
- · Instantly identify outlier cases for review.
- Provide teammates with a dashboard that shows how they are doing on the things that matter.
- Know when there is an increase in aborted or overridden calls.
- Balance the workload to help manage employee stress.
- · Coach your team to optimal performance.
- Potentially increase the number of cardiac arrest patients that survive.



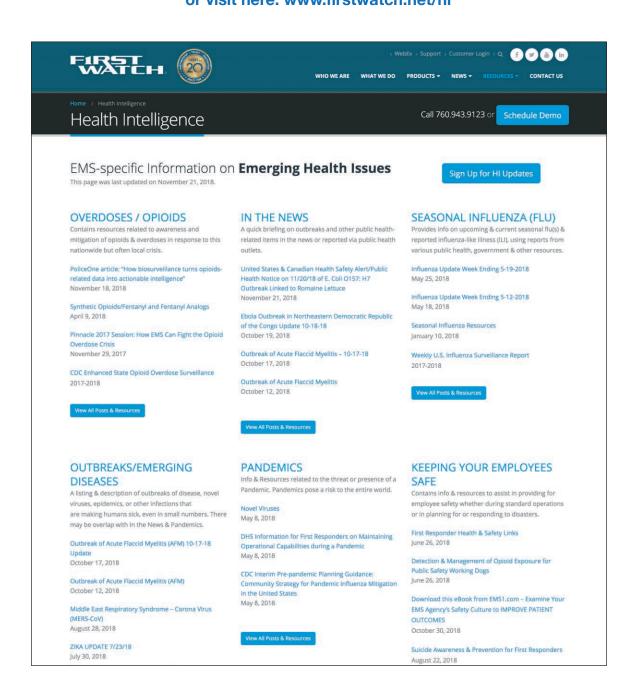


# FirstWatch Health Intelligence

#### Get up-to-date alerts via email!

What's really happening with the Ebola outbreak, flu this season, and the opioid crisis? What do our EMS providers need to know about emerging diseases like Middle East Respiratory Syndrome, Valley Rift fevers, Lassa, or Marburg? Between news outlets competing for the most exciting headline and social media posts hoping for hundreds of likes, it's hard to know what really matters and what you really need to pay attention to in the world of diseases, pandemics, and outbreaks. FirstWatch's Health Intelligence page is the place you can go for up to date, reliable information about global emerging health issues. Sign up for free, and we will alert you via email when something new is posted.

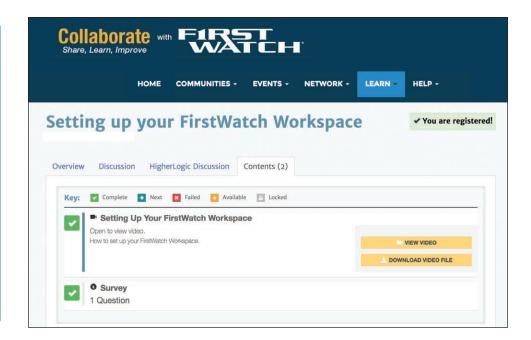
Sign up today
www.firstwatch.net/hi/sign-up
or visit here: www.firstwatch.net/hi



# Introducing FirstWatch Collaborate

# Share, Learn, Improve on our New Collaborate Site

With FirstWatch
Collaborate it will be
easy to discuss ideas,
share solutions,
explore challenges,
and more with
FirstWatch customers
from across the
country. You'll be able
to share files, ask
questions, share your
expertise and more.



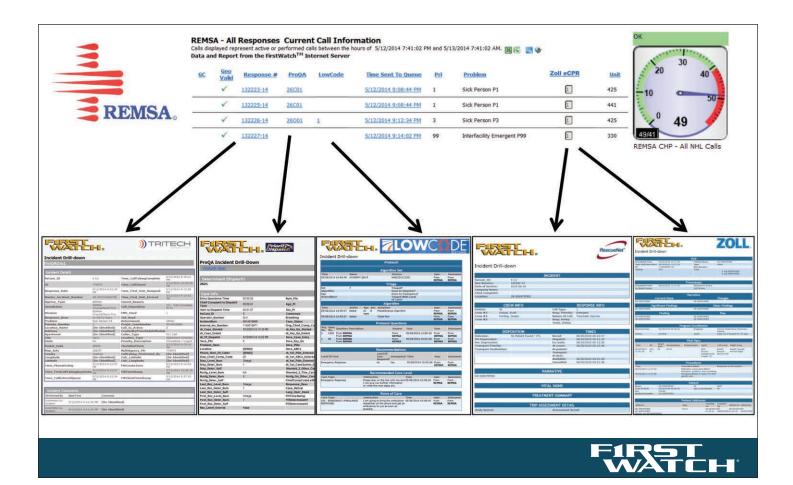


Ever since our inception 20 years ago, FirstWatch customers have talked with each other, tackled shared problems together, and helped each other improve. Several times a week one of us will be talking with someone about an issue and say, "you should really check out what \_\_\_\_\_ is doing." Here are a few recent examples:

- "You should talk with the folks at ProEMS about how they reduced deaths from opioid overdoses."
- "Heath in Tulsa managed to add over 44 unit hours a day to his system for free by decreasing overall task times and building a culture of trust with their crews, we can connect you."
- "If you're hoping to improve your cardiac arrest resuscitation rate, Chief Grayson and the team from Rialto Fire have made dramatic improvement. I'll introduce you by email."

Would you like to learn how to add a user, make Excel Pivot tables sing, or build an effective quality improvement system? Check out the learning part of FirstWatch Collaborate! We've just started building a library of classes and videos to help you use FirstWatch more effectively and learn leadership principles. We will be adding new things every month.

# 1 Patient Encounter = 5 Data Sources



# REMSA Community Health Early Intervention Team... and the Role FirstWatch Plays

The Regional Emergency Medical Services Authority of Reno, Nevada, a non-profit provider of ground and air ambulance services (and long-time FirstWatch customer), in partnership with Renown Medical Group, the University of Nevada-Reno School of Community Health Sciences, the Washoe County Health District, and the State of Nevada Office of Emergency Medical Services, received an award to create a Community Health Early Intervention Team (CHIT) to respond to lower acuity and chronic Disease situations in urban, suburban, and rural areas of Washoe County, Nevada.

FirstWatch is monitoring REMSA's CAD, ProQA, two ePCR sources and Low Code data source to provide near real-time data and actionable information that can be used to reach the project's goals of reducing: number of non-emergency visits, unreimbursed emergency department costs, hospital admissions, hospital readmissions, hospital stay times, and ambulance transports.

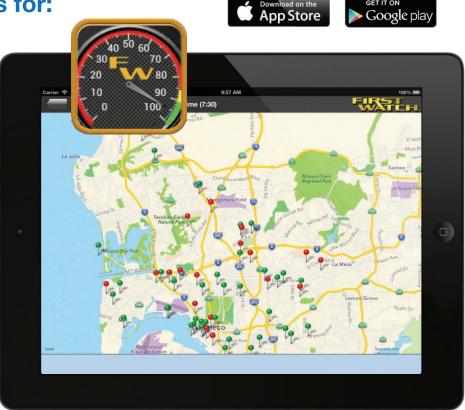
# FirstWatch Mobile App for iOS and Android

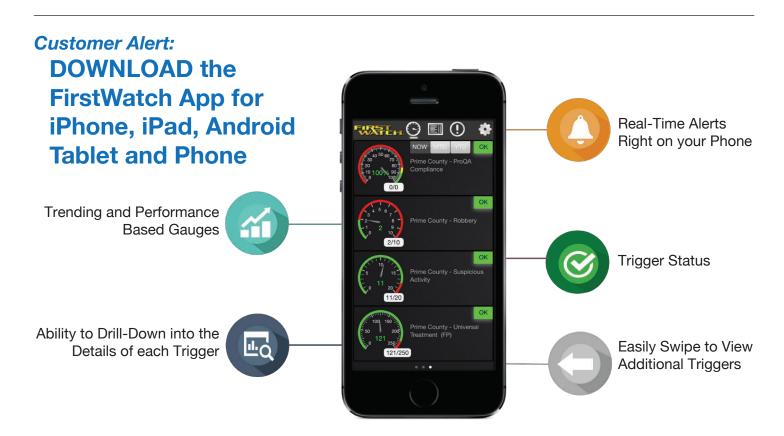
#### **Real-Time Dashboards for:**

- Situational Awareness
- · Response Times and KPIs
- Clinical and Operational Performance
- Automated Alerting
- Regional Data Aggregation and Sharing
- Bioterrorism
- Pandemic/Public Health Surveillance









Contact one of our team members today to learn more about our real-time, quality improvement tools.

#### **Terry Fitch - Sales Manager**

tfitch@firstwatch.net

D: 760.658.9868

C: 858.444.0622



#### Phil Davis - Regional Manager

pdavis@firstwatch.net

D: 727.330.3411

C: 727.432.2312



#### **Carlynn Crampton - Regional Manager**

ccrampton@firstwatch.net

D: 760.658.9858

C: 385.243.4697

#### **Dave Amaya - Regional Manager**

damaya@firstwatch.net

D: 760-658-9918

C: 913-244-9445

#### Marc Baker - Vice President & Partner

mbaker@firstwatch.net

D: 760.658.9848

C: 619.977.4785

S/NCE 1998 USING IMPROVE S COMMUNITIES **TOGETHER** sales@firstwatch.net 760.943.9123 www.firstwatch.net Every Record. In Real Time. Automatically.

1RSTWATCH

. TRUST.

Contact us Today for a Live Demo: